



Westmoreland West Association of Realtors®
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724-863-4255
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2023 PRODUCTION CRITERIA

Individuals, Teams and Brokers

All agents with One Million Dollars or more in gross closed sales are encouraged to apply and be recognized.

The awards will be based on:

- All sold listings and closed sales from January 1, 2023 through December 31, 2023. All commissions must have been paid during this period.
- For Sale by Owners are given one/half credit.
- New Construction needs to be completely closed and commission paid.
- Dollar volume will be used to determine awards.
- Agents will be given equal credit for all sales and listings sold.

Example:

Sale price of home	\$ 150,000.00
Listing agent credited	\$ 150,000.00
Selling agent credited	\$ 150,000.00
List & sell same agent credited	\$ 300,000.00

- **Corporate accounting sheets are accepted and preferred. Broker of Record MUST sign off on the production if using accompanying printed sheets.**
- An MLS number, if available, must be provided for each transaction.
- All production must be returned to the board office by **January 19, 2024**. No forms will be accepted after that date.

**Teams are defined as two agents, or a REALTOR® working with a licensed assistant. You cannot apply for team and individual recognition simultaneously.*

Westmoreland West Association of Realtors – 2023 Agent Production Verification

Agent: _____ NRDS #: _____ Email: _____ Agent Signature: _____	OFFICE: _____ Broker: _____ Phone: _____ Broker Signature: _____
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DATE: PRICE: ADDRESS: SELLER: BUYER: LISTING AGENT: SELLING AGENT: MLS#:	DATE: PRICE: ADDRESS: SELLER: BUYER: LISTING AGENT: SELLING AGENT: MLS#:
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TOTAL VOLUME _____

TOTAL NUMBER OF UNITS _____